Arnav Bansal

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Founder who builds on little capital and judges founders by what they do before the numbers can. I built a sourcing agent for venture funds and run my own fashion label. Looking for eight weeks on site in sourcing and screening, at a fund or a venture-backed startup in the Gulf or Singapore, 4 January to 26 February 2027.

VENTURE WORK

Signal Scout · Builder — Oct 2026

- A sourcing agent for venture funds: screens new rounds against a fund's thesis, opens a founder file from the public record, and records forecasts it can be scored on (22 so far, across 11 companies).

Founder Signal · Author — 2026

- A 20-question framework that judges early-stage founders on five signals instead of pedigree, built from 44 televised pitches.

Gulf Corridor Tracker and Pass or Pursue — 2026

- Track 60 early-stage GCC companies against their sources, tagged for verified India links, and write one-page Pass or Pursue screens; the first covers Keep Converting after its $2M pre-seed.

Independent startup evaluator and GTM adviser — Since 2025

- Screened 50+ early-stage startups and advised select founders on go-to-market.

OPERATING EXPERIENCE

Violette · Founder — Since 2024

- Built a self-funded women's fashion brand from zero: four collections, about 50 styles at ₹1,890 to ₹3,990, on a Shopify storefront I built myself.
- Designed an import supply model for fabric and hardware Indian makers rarely supply on time; the brand runs on about 30x less capital than a stock-led launch.
- Shortlisted for the final interview of ISB's I-Venture Immersive Programme.

Samsung SDS partnership — 2026

- Found an enterprise logistics partnership on my own and took it to final commercial terms. It stopped at a vendor operating-history rule I now check for on day one.

Lumens Depot · Business Development, internship — Since Oct 2026

- Business development for a US LED lighting company, selling into the US market on US hours.

LEADERSHIP

IIM Bangalore Entrepreneurship and Startup Wing · Core Coordinator — Since Nov 2026

- Selected to lead the BBA DBE entrepreneurship and startup team.

AWS Student Builder Group · Finance and Operations Lead — 2026

PROJECTS

Computer science projects · BTech, final year — 2026 and 2027

- **AI credit scoring for small businesses:** scores small businesses from their UPI and GST sales; final-year project, due March 2027.
- **FraudLens:** a UPI fraud-detection dashboard with explainable AI, built in a team of four.
- **OutreachOS:** an outreach system on Sheets and Apps Script across 650+ firms; retired when guessed addresses failed.

EDUCATION

Indian Institute of Management Bangalore · BBA, Digital Business and Entrepreneurship — Class of 2028

PROGRAMMES, SKILLS AND INTERESTS

Programmes	Aspire Leaders Program (Jul 2026) · McKinsey.org Forward Program (Dec 2025) · PPGF ICPC political consulting internship (Oct 2026)
Skills	Excel and Sheets (pivots, SUMIFS, XLOOKUP) · Python (pandas) · Power BI · Shopify · Meta Ads · IELTS band 7
Interests	Chess, football, history and mystery novels